

International Capabilities Presentation





BINSWANGER

*National/
International
Coverage*

Full Service

*Centralized
Structure*

Cooperation

*Not a
Network*

Special Project Group Alliance Partners



- Leader in acquisition/disposition of Manufacturing, Distribution, and Office Facilities
- Expertise in all aspects of Real Estate for Industrial and Commercial assets
- Global Real Estate Services Delivered Consistently
- Global Database



- Global leader in engineering, consulting, construction, and operations
- Offering a wide spectrum of expertise, knowledge, and services across varied industries and government agencies
- Project experience and markets served are as diverse as the world itself



- The World's Premier disposal, valuation, and asset management company
- Unparalleled database of relevant, profiled prospective buyers in multiple sectors
- Widest range of sector expertise in the industry

Over 250 Offices Around the World in Over 100 Countries

North America

Canada – Barrie
Canada – Burnaby
Canada – Calgary
Canada – Camalachie
Canada – Cornwall
Canada – Edmonton
Canada – Fort McMurray
Canada – Fort Saskatchewan
Canada – Kamloops
Canada – Kitchener
Canada – Montreal
Canada – Ottawa
Canada – Saanich
Canada – St. Catharines
Canada – Toronto
Canada – Winnipeg
US – Anchorage, Alaska
US – Birmingham, Alabama
US – Huntsville, Alabama
US – Montgomery, Alabama
US – Little Rock, Arkansas
US – Apache Junction, Arizona
US – Phoenix, Arizona
US – Tempe, Arizona
US – Edwards AFB, California
US – Long Beach, California
US – Los Angeles, California
US – Newport Beach, California
US – Oakland, California
US – Redding, California
US – Redwood Shores, California
US – Riverside, California
US – Sacramento, California
US – San Diego, California
US – San Francisco, California
US – San Jose, California
US – Santa Ana, California
US – Thousand Oaks, California

US – Valencia, California
US – Ventura, California
US – Colorado Springs, Colorado
US – Denver, Colorado
US – Englewood, Colorado
US – Greenwood Village, Colorado
US – New Haven, Connecticut
US – Washington, DC
US – Cape Canaveral, Florida
US – Coral Gables, Florida
US – Deerfield Beach, Florida
US – Gainesville, Florida
US – Jacksonville, Florida
US – Miami, Florida
US – Navarre, Florida
US – Orlando, Florida
US – Palm Beach Gardens, Florida
US – Palmetto, Florida
US – Tallahassee, Florida
US – Tampa, Florida
US – Adrian, Georgia
US – Atlanta, Georgia
US – Pooler, Georgia
US – Honolulu, Hawaii
US – Des Moines, Iowa
US – Boise, Idaho
US – Idaho Falls, Idaho
US – Chicago, Illinois
US – Indianapolis, Indiana
US – Lawrence, Kansas
US – Fort Campbell, Kentucky
US – Louisville, Kentucky
US – Baton Rouge, Louisiana
US – Lacassine, Louisiana
US – New Orleans, Louisiana
US – Baltimore, Maryland
US – Owings Mills, Maryland
US – Silver Springs, Maryland

US – Boston, Massachusetts
US – Hudson, Massachusetts
US – Natick, Massachusetts
US – Kalamazoo, Michigan
US – Okemos, Michigan
US – Southfield, Michigan
US – Mendota Heights, Minnesota
US – Minneapolis, Minnesota
US – Kansas City, Missouri
US – St. Louis, Missouri
US – Oxford, Mississippi
US – Helena, Montana
US – Omaha, Nebraska
US – Morristown, New Jersey
US – North Haledon, New Jersey
US – Parsippany, New Jersey
US – Somerset, New Jersey
US – Albuquerque, New Mexico
US – Henderson, Nevada
US – Reno, Nevada
US – Melville, New York
US – New York, New York
US – Sanford, North Carolina
US – Charlotte, North Carolina
US – Raleigh, North Carolina
US – Wilmington, North Carolina
US – Amerlia, Ohio
US – Cincinnati, Ohio
US – Cleveland, Ohio
US – Columbus, Ohio
US – Dayton, Ohio
US – Dublin, Ohio
US – Toledo, Ohio
US – Oklahoma City, Oklahoma
US – Tulsa, Oklahoma
US – Corvallis, Oregon
US – Medford, Oregon
US – Portland, Oregon

US – King of Prussia, Pennsylvania
US – Moon Township, Pennsylvania
US – Philadelphia, Pennsylvania
US – Columbia, South Carolina
US – Greenville, South Carolina
US – Spartanburg, South Carolina
US – Franklin, Tennessee
US – Knoxville, Tennessee
US – Morristown, Tennessee
US – Nashville, Tennessee
US – Oak Ridge, Tennessee
US – Austin, Texas
US – Dallas, Texas
US – El Paso, Texas
US – Fort Worth, Texas
US – Houston, Texas
US – San Antonio, Texas
US – Temple, Texas
US – Salt Lake City, Utah
US – Cartersville, Virginia
US – Chantilly, Virginia
US – Hampton, Virginia
US – Newport News, Virginia
US – Richmond, Virginia
US – Vienna, Virginia
US – Virginia Beach, Virginia
US – Bellevue, Washington
US – Kennewick, Washington
US – Olympia, Washington
US – Richland, Washington
US – Seattle, Washington
US – Spokane, Washington
US – Tacoma, Washington
US – Tahoma, Washington
US – Tukwila, Washington
US – Milwaukee, Wisconsin

Over 250 Offices Around the World in Over 100 Countries

Latin America

Argentina – Buenos Aires
Argentina – Campana
Barbados – Christ Church
Brazil – São Paulo
Chile – Santiago
Colombia – Bogotá
Costa Rica – Sa José
Ecuador – Quito
Guatemala – Guatemala City
Mexico – Hermosillo
Mexico – Juarez
Mexico – Mexico City
Mexico – Monterrey
Mexico – Queretaro
Mexico – Tijuana
Panama – Panama City
Perú – Lima
Puerto Rico – Guaynabo
Puerto Rico – San Juan
Venezuela – Caracas

EMEA

Austria – Salzburg
Austria – Vienna
Belgium – Brussels
Denmark – Copenhagen
Egypt – Alexandria
Egypt – Cairo
France – Paris
Germany – Aachen
Germany – Berlin
Germany – Bermen
Germany – Bonn
Germany – Bunswick

Germany – Cologne
Germany – Constance
Germany – Dortmund
Germany – Dresden
Germany – Duisburg
Germany – Düsseldorf
Germany – Erfurta
Germany – Essen
Germany – Flensburg
Germany – Frankfurt
Germany – Freiburg
Germany – Hamburg
Germany – Hanover
Germany – Heidelberg
Germany – Kaiserslautern
Germany – Karlsruhe
Germany – Leipzig
Germany – Ludenscheid
Germany – Ludwigshafen
Germany – Munich
Germany – Nieder-Olm
Germany – Nuremberg
Germany – Rostock
Germany – Stuttgart
Greece – Athens
Ireland – Dublin
Israel – Jerusalem
Italy – Milan
Italy – Pordemono
Italy – Rome
Jordan – Amman
Netherlands – Haarlem
Poland – Warsaw

Russia – Belaja Kalitva
Russia – Moscow
South Africa – Cape Town
Spain – Algercias
Spain – Alicante
Spain – Barcelona
Spain – Cuenca
Spain – Huelva
Spain – Jerez de la Frontera
Spain – Juan de Mariana
Spain – Madrid
Spain – Murcia
Spain – Palma de Mallorca
Spain – Valencia
Spain – Zamora
Switzerland – Geneva
Switzerland – Zurich
Ukraine – Lviv
Ukraine – Zaporizhila
United Arab Emirates – Abu Dhabi
United Arab Emirates – Dubai
United Kingdom – Basingstoke
United Kingdom – Birmingham
United Kingdom – Bristol
United Kingdom – Colburn Village
United Kingdom – Cumbria
United Kingdom – Edinburgh
United Kingdom – Glasgow
United Kingdom – Hampshire
United Kingdom – Jersey
United Kingdom – Leeds
United Kingdom – London
United Kingdom – Southampton

Asia Pacific

Australia – Melbourne
Australia – Perth
Australia – Sydney
China – Beijing
China – Hong Kong
China – Shanghai
China – Shenzhen
China – Tianjin
India – Bangalore
India – Chennai
India – Delhi
India – Gurgaon
India – Kolkata
India – Mumbai
India – New Delhi
India – Pune
Japan – Okinawa
Japan – Osaka
Japan – Tokyo
Korea – Seoul
Malaysia – Kuala Lumpur
Malaysia – Petaling Jaya
New Zealand – Auckland
Singapore – Singapore City
Sri Lanka – Colombo
Taiwan – Tainan
Thailand – Bangkok
Vietnam – Hanoi

Corporate Structure



Realty Group

Manufacturing

Distribution

Research and
Development

Data Centers

Corporate Headquarters

Office



Support

Marketing

Transaction Management

Accounting

Information Technology



Advisory Group

Appraisal

Distressed Asset

Location Consulting

Management Services

Financial Services

Portfolio Management

Machinery and Equipment

Special Projects Groups

*Technology, Life Sciences,
Distribution, Food, Automotive*

Track Record

Client Testimonials



Comcast



AMGEN



MOTOROLA



Valeo



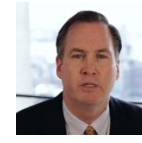
Coors



BISSELL



BOMBARDIER



Beneficial BANK



TORY BURCH



Appraisal and Disposition



Transaction Management



Business Location Consulting



Strategic Alliance Partner



Business Location Consulting



Transaction Management



Transaction and Project Management



Strategic Alliance Partner



Strategic Alliance Partner



Business Location Consulting

Select Binswanger Clients & Partners



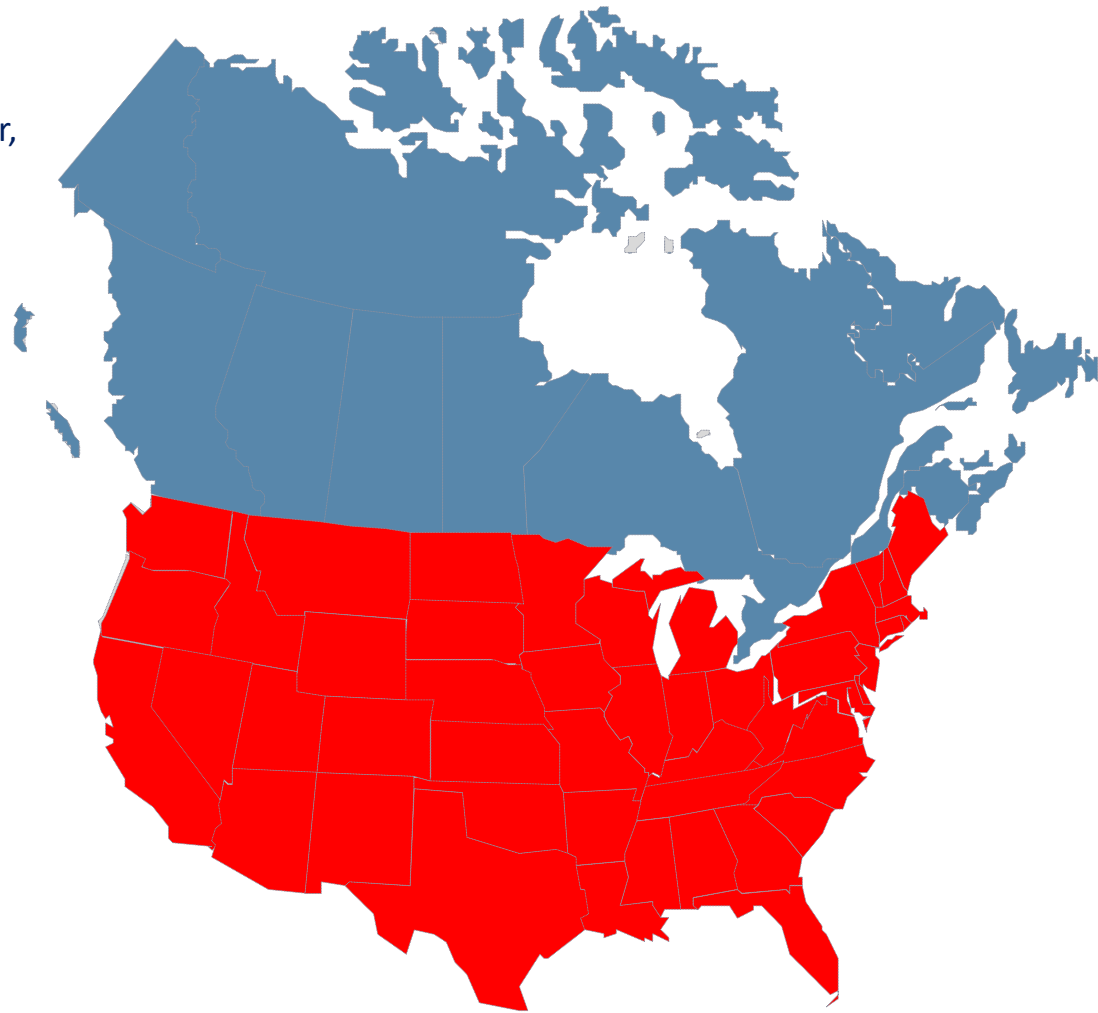
North America Coverage

Binswanger

Frank G. Binswanger Jr., John K. Binswanger,
Frank G. Binswanger III, David R. Binswanger,
Clive Mendelow, John Dues, Frank Cullen,
Larry Spinelli, Dan Cullen, Scott Gabrielsen,
Tamar Arslanian

Binswanger Canada

Ontario Market Specialist: Dan Bates
Quebec Specialist: Jacques Pageau



North America Experience



Meijer
Pleasant Prairie, WI
570,000 sq. ft. Acquisition



Sony
San Antonio, TX
468,994 sq. ft. Disposition



Cooper Tire
Albany, GA
2,118,000 sq. ft. Disposition



Unilever
Tucson, AZ
430,050 sq. ft. Disposition



Goodyear
Union City, TN
1,977,375 sq. ft. Disposition



Microchip
Puyallup, WA
710,654 sq. ft. Disposition



Intel
Colorado Springs, CO
1,001,500 sq. ft. Disposition



UPS
Atlanta, GA
406,959 sq. ft. Disposition



IBM
East Fishkill, NY
1,146,514 sq. ft. Disposition



A&P
Livonia, MI
367,000 sq. ft. Disposition



Walmart
Greater Ontario, CA
4,800,000 million sq. ft. Lease



Johnson & Johnson
Roanoke, VA
146,852 sq. ft. Disposition



CF Industries
Long Grove, IL
150,000 sq. ft. Office Disposition

Latin America Coverage

	Argentina, Paraguay, Uruguay Market Specialist: Axel Brostrom
	Barbados Market Specialist: Andrew Mallalieu
	Brazil Market Specialist: Rafael Camargo
	Chile Market Specialist: Gonzalo Mujica
	Colombia Market Specialist: Santiago Botero
	Costa Rica Market Specialist: Sergio Spera
	Ecuador Market Specialist: Esteban Barra
	Guatemala Market Specialist: Hans Ritz
	Mexico Market Specialist: Karl Binderberger
	Panama Market Specialist: Rogelio A. Romero
	Peru Market Specialist: Rafael Florez-Estrada
	Puerto Rico Market Specialist: Edwin Hernandez
	Venezuela Market Specialist: Rubén González Cortés



Latin America Client Experience



JPMORGAN CHASE & CO.



CHIRON



AVON

SANOFI



Latin America Experience



Hoffman La Roche
Buenos Aires, Argentina
720,920 sq. ft. Disposition



Intel Corporation
San Jose, Costa Rica
Site Search - \$500,000,000 Chip Plant;
Acquisition Services for 124 acres



Johnson & Johnson DASE
Guaynabo, Puerto Rico
100,000 sq. ft. Site Search



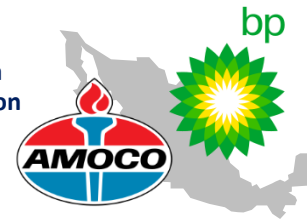
Bayer
Sao Paulo, Brazil
670,000 sq. ft. Disposition



Motorola
Jaguariuna, Brazil
Location Consulting &
Disposition of 135,600 sq. ft.



L'Oreal
Buenos Aires, Argentina
387,000 sq. ft. disposition



AMOCO in Mexico
British Petroleum in Venezuela
Site Search for 50 to 400 locations



BASF
Disposition of 5 properties, including:
Sao Paulo - 200,000 sq. ft. land
Sao Paulo - 300,000 sq. ft. headquarters
Rio de Janeiro - 150,000 sq. ft. plant



Marion Merrell Int.
Manati, Puerto Rico
402,066 sq. ft. Disposition



Sara Lee
Chihuahua, Mexico
205,948 sq. ft. Disposition



Awarded exclusive agreement to represent Kraft in the disposition of over 25 of their assets throughout Latin America



General Electric
Santiago, Chile
Site Search &
Acquisition



Shell
Caracas, Venezuela
60,000 sq. ft.
Disposition



Fleet Capital
Argentina, Chile, Uruguay
Real Estate Services



Avon
Caracas, Venezuela
40,902 sq. ft.

Asia Pacific Coverage

- China**
Market Specialist: France Houdard
- India**
Market Specialist: Sanjoy Paul
- Japan**
Market Specialist: Hirotsugu Yamaguchi
- Korea**
Market Specialist: Jong-Woong Shin
- Singapore**
Market Specialist: Ivan Chee
- Thailand**
Market Specialist: Angkana (Joi) Tuam-uam



Asia Pacific Experience



Panda
Daya Bay, China
1,733,000 sq. ft.



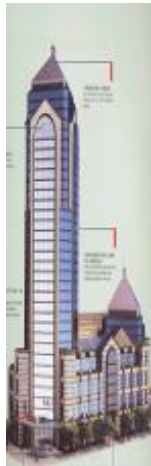
Schering Plough
Kumi, Korea
59,751 Disposition



GE Medical Systems
Beijing, China
8,000 sq. meters



Rohm & Haas
Shanghai, China
250,000 sq. ft.



Alcatel
Times Square,
China
31,290 sq. ft. Lease
& Project
Management



Nippon Donaldson
Omni & Tachikawa, Japan
250,000 sq. ft. industrial
and
10,000 sq. ft. office



PEUGEOT
Peugeot
Bangalore, India
Valuation of 2,500,000
sq. ft.



Valeo Tek
Yunki-Gun, Korea
112,388 sq. ft.



Petters Group
Shanghai, China
Feasibility Study for 42,650 sq. ft.



ACT
ACT
Bangpoo, Thailand
175,000 sq. ft.

Motorola
Sendai, Japan
350,000 sq. ft.



GE Medical Systems
Hino, Japan
270,000 sq. ft.

3M 3M
Pune, India
Sale of 60 Acres



Serono
Hamamatsu City, Japan
183,000 sq. ft.



Pharmacia Upjohn
Tsukuba, Japan
370,000 sq. ft.



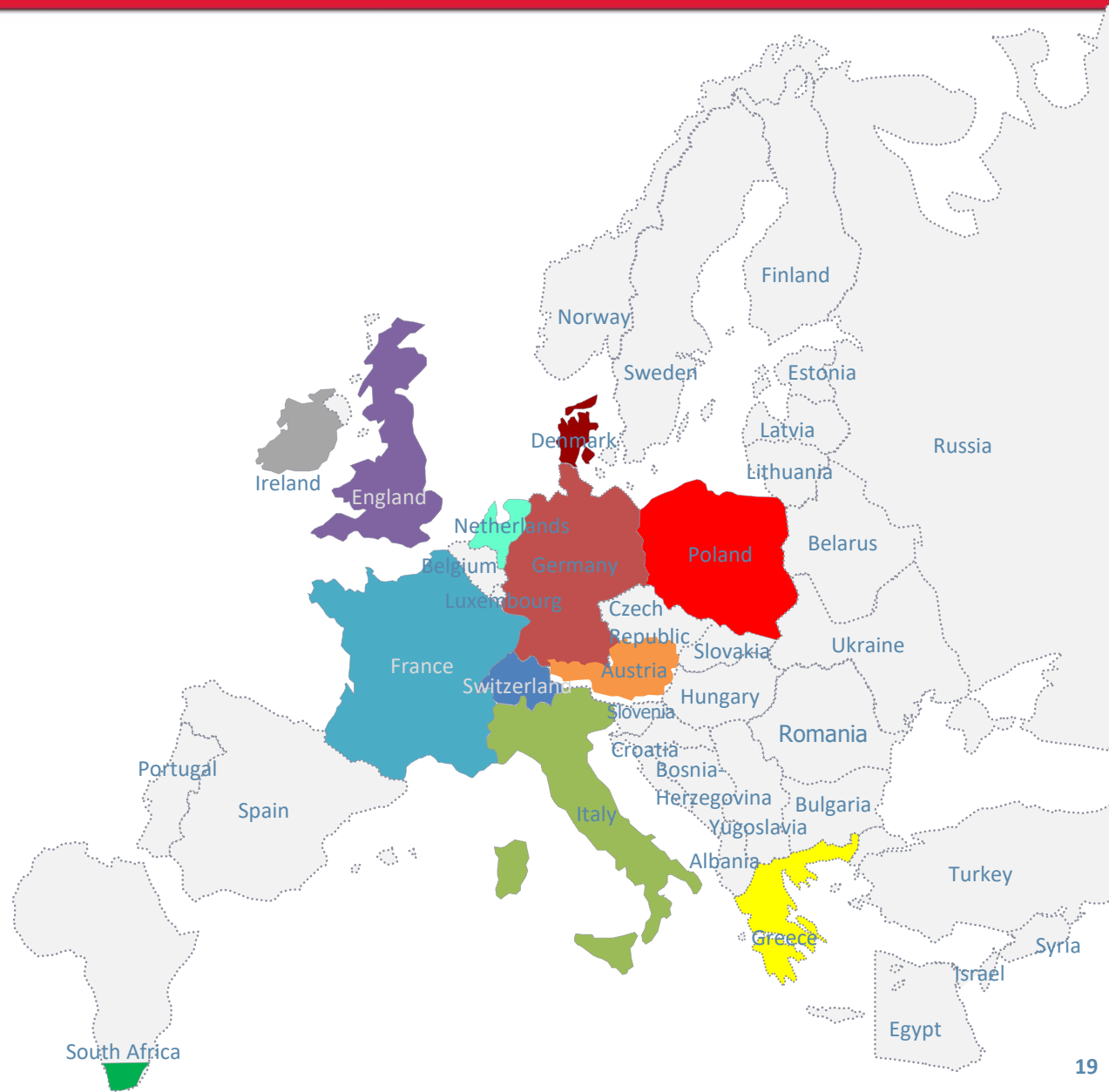
Medtronics
Chitose, Japan
16,635 sq. ft.



MOTOROLA
Motorola
Bangalore, India
Gurgaon disposition of
100,000 sq. ft. office

EMEA Coverage

- Austria**
Market Specialist: Albin Holzl
- Denmark**
Market Specialist: Michael Lind Olesen
- France**
Market Specialist: Jean-Pierre Veron
- Germany**
Market Specialist: Jan Kotonski
- Greece**
Market Specialist: Dimitris Biniaris
- Ireland**
Market Specialist: Eamonn Maguire
- Italy**
Market Specialist: Alberto M. Lunghini
- The Netherlands**
Market Specialist: Menno Heineman
- Poland**
Market Specialist: Maciej Pelka
- South Africa**
Market Specialist: Kim Faclier
- Switzerland**
Market Specialist: Hans Ueli Keller
- United Kingdom**
Market Specialist: Iain Rackley



EMEA Experience



Ball Corporation
Lublin, Poland
753,500 sq. ft. Disposition



NeuroSearch SA
Ballerup, Denmark
32,264 sq. ft. Disposition



Renault
Rome, Italy
46,803 sq. ft. Disposition

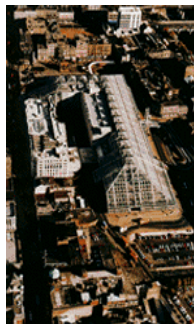
THE BOLD LOOK
OF **KOHLER**® Kohler
Reins, France
150,000 sq. ft.



Dana
Strategic portfolio
restructuring in Europe



British Gas plc
United Kingdom
2,500 Buildings



Glasgow, Scotland
Saint Enoch Shopping Center
650,000 sq. ft. Disposition



Stotfold, UK
Motorola
104,000 sq. ft. disposition



Stockley Park, UK
Motorola
40,000 sq. ft. disposition



Frankfurt Büro Center
Frankfurt, Germany
645,858 sq. ft.
Exclusive Leasing Agent



Coors
Zaragoza, Spain
200,000 sq. ft. Disposition



Bic
Milan, Italy
90,000 sq. ft.



Olivetti
Parma, Italy
375,000 sq. ft. Disposition



Motorola
Copenhagen, Denmark
162,386 sq. ft. Disposition

Binswanger Special Project Groups

Technology



**Sendai, Japan
Motorola
350,000 sq. ft.**



**Intel- Las Piedras, PR
409,554 sq. ft.**



**Rockwell
Colorado Springs, CO
1,001,500 sq. ft.**



**Motorola
Bathgate, UK
507,933 sq. ft.**

Life Sciences



**Pfizer
Holland, MI
512,000 sq. ft.**



**Abbott Laboratories
Caracas, Venezuela
431,411 sq. ft.**



**Aventis
Manati, Puerto Rico
402,066 sq. ft.**



**Pharmacia & UpJohn
Oita, Japan
100,000 sq. ft.**

Distribution



**Boeing
Everett, WA
266,812 sq. ft.**



**Toys R' Us
Memphis, TN
525,000 sq. ft.**



**UPS
Atlanta, GA
406,959 sq. ft.**



**Wal-Mart - Ontario
and Mira Loma, CA
4,767,892 sq. ft.**

Food and Beverage



**Keebler
Phenix City, AL
150,420 sq. ft.**



**Gerber
Skyland, NC
729,302 sq. ft.**



**Sara Lee
Forest, MS
261,000 sq. ft.**



**Tyson
Jacksonville, FL
129,800 sq. ft.**

Office & Corporate Headquarters



**Valeo
Auburn Hills, MI
437,800 sq. ft.**



**BASF
Sao Paulo, Brazil
350,000 sq. ft.**



**Comcast
Philadelphia, PA
1,200,000 sq. ft.**



**Renault
Rome, Italy
46,803 sq. ft.**

Selected Life Sciences Clients



Life Sciences Experience



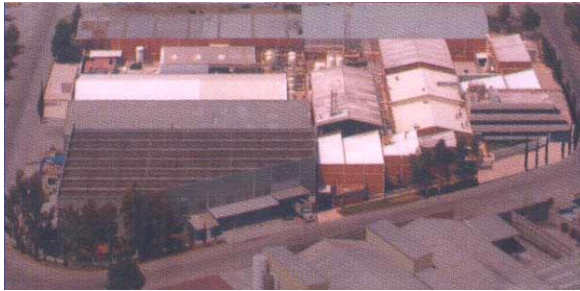
Serono
Hamamatsu, Japan – 41,690 sq. ft.



Johnson & Johnson
North Brunswick, NJ – 1,200,000 sq. ft.



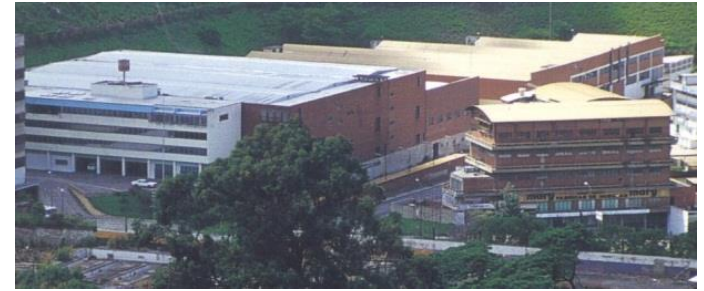
Pharmacia UpJohn
Guatemala City, Guatemala – 50,000 sq. ft.



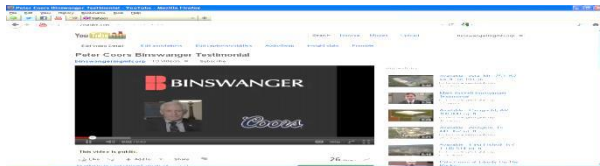
Fersinsa
Cuautitlan, Mexico – 66,778 sq. ft.



Hoffman La Roche
Buenos Aires, Argentina – 720,920 sq. ft.



Abbott Laboratories
Caracas, Venezuela – 431,411 sq. ft.



Pfizer
Holland, MI – 512,000 sq. ft.



Pharmacia
Oita, Japan – 58,420 sq. ft.



Amgen
Juncos, Puerto Rico – 170,000 sq. ft.

Life Sciences Experience



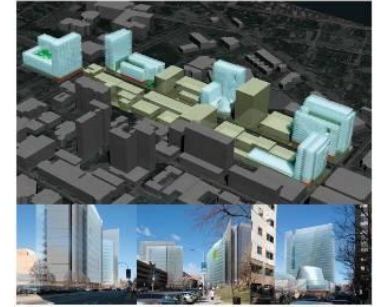
Johnson & Johnson
Morris Plains, NJ – 1,500,000 sq. ft.



Bayer
Sao Paulo, Brazil – 123,757 sq. ft.



Aventis
Buenos Aires, Argentina – 65,000 sq. ft.



Science Center
Philadelphia, PA – 2,000,000 sq. ft.



Somatogen
Boulder, CO – 73,920 sq. ft.



Sulzer Intermedics
Angleton, TX – 393,592 sq. ft.



Johnson & Johnson
Guaynabo, Puerto Rico – 100,000 sq. ft.



Sterling Winthrop
Rensselaer, NY – 730,900 sq. ft.



Bristol Myers Squibb
Kenly, NC – 192,000 sq. ft.

Life Sciences Experience



Serono Laboratories
Randolph, MA – 440,000 sq. ft.



Sterling Drug
Collegeville, PA – 996,500 sq. ft.



Unilever
Tucson, AZ – 444,000 sq. ft.



GlaxoSmithkline
Guarenas, Venezuela – 92,000 sq. ft.



Eli Lilly
Maracay, Venezuela – 86,000 sq. ft.



Abbott Laboratories
Caracas, Venezuela – 70,000 sq. ft.



Cotto Norte
Manati, Puerto Rico – 370,897 sq. ft.



Hoechst Marion Roussel
Cincinnati/Reading, OH – 440,000 sq. ft.

Selected Technology Clients



International Technology Experience



Siemens
North Tyneside, UK – 753,500 sq. ft.



Motorola -
Sendai, Japan - 358,400 sq. ft.



Motorola
South Queensferry, UK - 188,369 sq. ft.



Olivetti
Parma, Italy - 375,000 sq. ft.



Memscap
Grenoble, France - 98,500 sq. ft.



IBM
Dublin, Ireland - 100,000 sq. ft.



Technitrol
Izmir, Turkey - 251,700 sq. ft.



Motorola
Easter Inch, Bathgate, UK - 507,933 sq. ft.



FMC
Cork, Ireland - 56,475 sq. ft.

Technology Experience



Intel
Las Piedras, Puerto Rico - 409,554 sq. ft.



Motorola
Sendai, Japan - 358,400 sq. ft.



Rockwell
Colorado Springs, CO - 1,001,500 sq. ft.



Siemens
N. Tyneside, UK - 753,500 sq. ft.



Microchip
Puyallup, WA - 710,654 sq. ft.



Hitachi (Atmel/Maxim)
Irving, TX - 624,473 sq. ft.



IBM
Dublin, Ireland - 100,000 sq. ft.



Sony
San Antonio, TX - 468,994 sq. ft.



Motorola
Easter Inch, Bathgate, UK - 507,933 sq. ft.



Motorola
Mansfield, MA
407,497 sq. ft.



Memscap
Grenoble, France
98,500 sq. ft.



IBM
East Fishkill,
NY
773,000 sq. ft.

Technology Experience



ST Microelectronics
Carrollton, TX – 838,000 sq. ft.



Texas Instruments
Tucson, AZ – 253,393 sq. ft.



Konarka Technologies
New Bedford, MA - 257,066 sq. ft.



IBM
East Fishkill, NY – 773,000 sq. ft.



Hewlett Packard
Houston, TX – 669,101 sq. ft.



Hendry Properties
Plano, TX – 220,000 sq. ft.



Rockwell - Colorado Springs, CO
Acquisition - 1,001,500 sq. ft.



Hitachi (Atmel/Maxim) - Irving, TX
Disposition - 624,473 sq. ft.

Technology Experience



Siemens
North Tyneside, UK – 753,500 sq. ft.



Motorola
Sendai, Japan - 358,400 sq. ft.



Motorola
South Queensferry, UK - 188,369 sq. ft.



LSI
Colorado Springs, CO - 239,200 sq. ft.



Sony
San Antonio, TX - 468,994 sq. ft.



Motorola
Research Triangle Park, NC - 195,700 sq. ft.



Microchip
Puyallup, WA - 710,654 sq. ft.

Technology Experience



Texas Instruments
Merrimack, NH - 172,200 sq. ft.



Zilog
Nampa, ID - 160,455 sq. ft.



Motorola
Irvine, CA - 209,800 sq. ft.



Motorola
Jaguariuna, Brazil - 209,800 sq. ft.



Motorola
Mesa, AZ - 1,231,000 sq. ft.



Texas Instruments
Denton, TX - 553,000 sq. ft.



Intel
San Jose, Costa Rica - 400,000 sq. ft.

Technology Experience



Intel
Las Piedras, Puerto Rico - 409,554 sq. ft.



Agere
Reading, PA - 1,122,802 sq. ft.



Motorola
Tempe, AZ - 100,000 sq. ft.



Motorola
Boynton Beach, FL - 542,000 sq. ft.



Bull HN
Phoenix, AZ - 962,000 sq. ft.



Texas Instruments
Temple, TX - 498,970 sq. ft.



IBM
Dublin, Ireland - 100,000 sq. ft.



Westmount Realty
Plano, TX - 416,436 sq. ft.



Motorola
Easter Inch, Bathgate, UK - 507,933 sq. ft.



Motorola
Mansfield, MA
407,497 sq. ft.



Memscap
Grenoble, France
98,500 sq. ft.

Technology Experience



Intel
Las Piedras, Puerto Rico - 409,554 sq. ft.



Motorola
Sendai, Japan - 358,400 sq. ft.



Rockwell
Colorado Springs, CO - 1,001,500 sq. ft.



Siemens
N. Tyneside, UK - 753,500 sq. ft.



Microchip
Puyallup, WA - 710,654 sq. ft.



Hitachi (Atmel/Maxim)
Irving, TX - 624,473 sq. ft.



IBM
Dublin, Ireland - 100,000 sq. ft.



Sony
San Antonio, TX - 468,994 sq. ft.



Motorola
Easter Inch, Bathgate, UK - 507,933 sq. ft.



Motorola
Mansfield, MA
407,497 sq. ft.



Memscap
Grenoble, France
98,500 sq. ft.



IBM
East Fishkill,
NY
773,000 sq. ft.

Selected Distribution Clients



JOHN DEERE



MOTOROLA



JONES APPAREL GROUP



Distribution Experience



BV Realty (Former Blockbuster Video)
McKinney, TX – 888,096 sq. ft.



Haworth
Jonesboro, AR – 631,304 sq. ft.



Amway
Ada, MI – 753,357 sq. ft.



TJX Companies
South Bend, IN – 538,500 sq. ft.



Centerline Capital Group
Marion, IL – 1,079,020 sq. ft.



Bridgestone/Firestone
Albany, GA – 474,132 sq. ft.



Toys R Us
Somerset, NJ – 324,337 sq. ft.



Hackman Capital
Corsicana, TX – 1,453,615 sq. ft.



Associated Grocers
Ocala, FL
694,947 sq. ft.

Liz Claiborne
Mount Pocono, PA
615,000 sq. ft.



Distribution Experience



American Greetings
Corbin, KY - 1,003,200 sq. ft.



Wal-Mart
Ontario & Mira Loma, CA - 4,767,892 sq. ft.



Toys R' Us
Memphis, TN - 525,000 sq. ft.
Joliet II - 680,000 sq. ft.
Youngstown, OH - 480,000 sq. ft.



UPS
Atlanta, GA - 406,959 sq. ft.



Albertsons
Plant City, FL - 819,280 sq. ft.



Fingerhut
Piney Flats, TN - 978,000 sq. ft.



Sara Lee
Martinsville, VA - 512,000 sq. ft.



Caterpillar
Davenport, IA - 2,000,000 sq. ft.



May Company
Joppa, MD - 1,200,000 sq. ft.



DSC Logistics
Aurora, IL - 560,000 sq. ft.



MJ Design
Coppell, TX - 510,000 sq. ft.



TJX
Fall River, MA - 500,000 sq. ft.

Selected Food & Beverage Clients



Food & Beverage Experience



Keebler
Phenix City, AL – 150,420 sq. ft.



Hershey
Farmington, NM – 23,000 sq. ft.



Tyson
Cleveland, MS – 50,000 sq. ft.



Swift
Fremont, OH - 210,434 sq. ft.



Sara Lee
Forest, MS – 261,000 sq. ft.



Tyson
Jacksonville, FL – 129,800 sq. ft.



Frito-Lay
Jackson, MS – 211,826 sq. ft.



C&S Wholesale Grocers
Superior, WI - 370,000 sq. ft.



Brachs
Sullivan, IL - 67,000 sq. ft.



Chiquita
Ackley, IA – 208,063 sq. ft.



Dean Pickle
Atkins, AR – 185,681 sq. ft.

C&S Wholesale Grocers
Sikeston, MO - 480,999 sq. ft.



C&S Wholesale Grocers
Warsaw, NC – 333,566 sq. ft.



Gerber
Skyland, NC - 729,302 sq. ft.



Sysco
Pleasantville, NJ – 85,600 sq. ft.

Food & Beverage Experience



A&P
Livonia, MI – 367,000 sq. ft.



Tyson Foods
West Point, NE - 112,716 sq. ft.



Pepsi-Cola Bottling, Co.
Casa Grande, AZ - 70,287 sq. ft.



Chiquita
Scottville, MI - 175,082 sq. ft.



Unilever
Tucson, AZ - 430,050 sq. ft.



Quaker Oaks Co.
Gridley, CA – 97,000 sq. ft.



Coors Brewing
Memphis, TN -1,326,684 sq. ft.



Coors Brewing
Zaragoza, Spain - 208,946 sq. ft.



KRAFT - Awarded exclusive agreement to represent Kraft in the disposition of over 25 of their assets throughout Latin America



Albertsons
Plant City, FL - 819,280 sq. ft.



Stroh
San Antonio, TX
314,000 sq. ft.



Coca-Cola Bottling Co. Consolidated
Multiple Dispositions throughout the US

Food & Beverage Experience



Sara Lee
Martinsville, VA - 512,000 sq. ft.



Pepsi-Cola Bottling Co.
Tuscon, AZ – 55,000 sq. ft.



Tyson Foods
Holland, MI - 190,000 sq. ft.



Pillsbury Company
East Greenville, PA
270,120 sq. ft.



Kroger
Memphis, TN
374,043 sq. ft.



Smithfield Packing Co.
Clayton, NC – 343,141 sq. ft.



Morton International
Wytheville, VA – 127,000 sq. ft.



US Foodservice
Rocky Mount, NC – 140,000 sq. ft.



Vlasic Foods
Greenville, MS
254,210 sq. ft.

Hershey Foods
Centralia, IL
175,000 sq. ft.



Automotive Experience



John Deere
Gastonia, NC – 526,487 sq. ft.



Aeroquip and Vickers, Inc.
Henderson, KY – 270,000 sq. ft.



Valeo
Auburn Hills, IL – 626,548 sq. ft.



Caterpillar
Davenport, IA – 2,472,455 sq. ft.



Navistar
Marysville, OH - 350,000 sq. ft.



FMC
Little Island Cork, Ireland – 57,475 sq. ft.



Clark Equipment
Georgetown, KY – 655,206 sq. ft.



Cummins
Huntsville, AL – 558,672 sq. ft.



Freightliner
Hampton, VA – 150,000 sq. ft.

Cummins
Columbus, IN
395,000 sq. ft.



Bridgestone Firestone
Des Moines, IA - 443,585 sq. ft.



Renault
Rome, Italy - 46,803 sq. ft.



General Motors Corporation
Tecumseh, MI
332,506 sq. ft.

Aerospace Experience



United Technologies - Carrier Corp.
Scottsboro, AL – 199,500 sq. ft.



Boeing
Titusville, FL - 620,000 sq. ft.



Boeing
Kent, WA - 2,000,000 sq. ft.



Boeing
Corinth, TX - 225,000 sq. ft.



Northrop Grumman
Newbury Park, CA - 679,100 sq. ft.



Lockheed Martin
Pueblo, CO - 143,000 sq. ft.



Bombardier
Wichita, KS



Lockheed Martin
Littleton, CO - 691,274 sq. ft.



State of New York
Lower Hudson Valley, NY
1,200 acres



Bombardier
Tucson, AZ - 2,000,000 sq. ft.



Bombardier
Belfast, Ireland – 433,795 sq. ft.